# **GOSUMEC Foundation USA**

## Finance Committee Meeting Minutes – Endowment Plan Review

**Date:** September 20, 2025 **Time:** 8:00–9:30 AM (approx.)

Location: Zoom

## **Attendees**

- Dr. Sanjay Bindra President, Chair
- Dr. David Graham Financial Advisor (Guest)
- Dr. Vinod Patel Finance Committee
- **Dr. Anil Modi** Finance Committee (Incoming)
- **Dr. Kishore Harjai** Finance Committee (Outgoing)
- **Dr. Anil Sheth** Incoming President (2027) & Treasurer
- **Dr. Tushar Vora** Finance Committee

## 1. Introductions

- Dr. Sanjay Bindra opened the meeting and welcomed participants.
- Each member introduced themselves.
- Dr. Graham shared his background as a physician and advice-only fiduciary financial planner.

## 2. Endowment Structure & Goals

- Two corpuses currently managed:
  - Legacy Corpus funded through \$100K and \$20K donor pledges; designed for perpetual scholarships.
  - Community Corpus funded through smaller, recurring donations (\$50–\$1,000); functions as a rainy-day fund and hedge for increased student demand.
- Targets:
  - \$3M+ Legacy Corpus by 2032.
  - ~\$600K+ (20%) Community Corpus.
- **Draw Rule:** 5% (~\$150K/year initially), adjusted for inflation every 3 years.
- Impact Goal: Support ~150+ MBBS students annually at \$1,000/student, inflation-adjusted.

## 3. Investment Allocation

- Current allocation: 70% Vanguard S&P 500 Index (VOO) / 30% cash equivalents (SNSXX).
- Investment philosophy: simplicity, low cost, transparency.
- Timeline:
  - By 2028: ~85–90% of pledged funds expected.
  - By 2032: full corpus completion.
- Post-2032: Community Corpus shifts to 30% equities / 70% cash to provide liquidity in downturns.

## 4. Risk Management Strategy

- Stress-Test Rules:
  - o If market declines >20% in a year OR >15% across two consecutive years:
    - Scholarship payouts reduced temporarily by 20%.
    - Withdrawals from Legacy reduced to 70%, remainder drawn from Community Corpus.
- Purpose: Prevents forced equity sales during downturns, ensures continuity.
- Monte Carlo Analysis:
  - o 97–99% probability of perpetuity for at least 100 years under current rules.
  - Without safeguards, depletion risk appeared in ~65–96% of scenarios.

## 5. David Graham's Feedback

- Commended simplicity and low cost of the model: "Genius lies in keeping it simple."
- Noted advantages compared to large university endowments with high fees and illiquid assets.
- Supported 70/30 allocation with flexible withdrawal rules to withstand "lost decades" (1930s, 1970s, 2000s).
- Recommended **annual reviews** rather than frequent monitoring.
- Affirmed Community Corpus as an effective emergency fund, with heavy cash weighting.

## 6. Committee Discussion

- **Dr. Sheth:** Endorsed resilience of the plan and Community Corpus buffer.
- **Dr. Harjai:** Asked about adequacy of scholarship coverage.

- Response (Dr. Bindra): Awards currently cover 80–110% of student needs, depending on government subsidy. Among top three scholarships in India by benefit size, and the most generous unrestricted award.
- Dr. Patel & Dr. Vora: Expressed confidence in the documented plan.
- **Dr. Vora:** Requested clarification of projected annual returns and donor inflows.
- **Dr. Anil Modi:** Suggested that as corpus growth exceeds projections, student selection criteria could be broadened.

## 7. Next Steps

- Maintain **70/30 allocation** until corpus is fully funded.
- Transition Community Corpus to **30/70** allocation post-2032.
- Conduct annual portfolio and scholarship disbursement reviews.
- Develop strategies to attract younger donors for long-term sustainability.
- Circulate **Dr. Graham's contact details** for committee members interested in personal financial consultations.

## 8. Adjournment

Meeting concluded with unanimous support for the Endowment Governance Plan and thanks to Dr. Graham for his insights.

**Recorded by:** Dr. Sanjay Bindra **Approved by:** Board Chair